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GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE

Authorized Mission Oriented Business Integrated Services (MOBIS) Pricelist

Contract Number: GS-10F-0199P

Period Covered by Contract: February 17, 2009 to February 16, 2014

Pricelist Current through Modification No. PO-0010



**Products and ordering information in this Authorized FSS MOBIS Schedule
Pricelist are also available on the GSA Advantage! System. Agencies can browse
GSA Advantage by accessing the Federal Supply Service's home page via the
internet at <http://www.fss.gsa.gov/>.**

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CUSTOMER INFORMATION**1.0 INTRODUCTION**

Delta Solutions & Strategies, LLC, (Delta Solutions) located in Colorado Springs, Colorado, provides a full spectrum of management consulting functions, including implementation and continuation of management, organizational and business improvement efforts. Delta Solutions has considerable experience with business process reengineering and organizational dynamics. The highly skilled staff of professionals is qualified to assist with strategic planning and development efforts. With tailored solutions to unique business planning problems, Delta Solutions can analyze and support complex business organizations and decision points. With quality management through performance measurement and clear communications, significant transitions such as downsizing, outsourcing, and privatizing can be accomplished with minimum business disruption. For the Government customer, Delta Solutions can provide the expertise required for developing strategic planning and strategies that fully support reform and maximize organizational performance.

2.0 CONTRACT OVERVIEW

GSA awarded Delta Solutions a GSA Federal Supply Schedule contract for Mission Oriented Business Integrated Services (MOBIS), Contract No. GS-10F-0199P. The current contract period of performance is from 02/19/2009 to 02/16/2014. GSA may exercise additional option periods at the end of this period. The contract allows for the placement of firm-fixed price or time and materials delivery orders using the labor categories and ceiling rates defined in the contract and for the following Special Item Numbers (SINs):

Services for all Federal Agencies

SIN	Description
874-1	Consulting Services
874-2	Facilitation Services
874-6	Competitive Sourcing Support
874-7	Program Integration and Project Management

Services for Recovery Purchasing for State and Local Governments

SIN	Description
874-1 RC	Consulting Services
874-2 RC	Facilitation Services
874-6 RC	Competitive Sourcing Support
874-7 RC	Program Integration and Project Management

3.0 CONTRACT USE

This contract is available for use by all Federal Government agencies, as a source for Management, Organizational, and Business Improvement Services, for worldwide use. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

4.0 CONTRACT SCOPE

Delta Solutions shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each delivery order.

Services specified in a delivery order may be performed at the contractor's facilities or the ordering agencies' facilities. The Government will determine the contractor's compensation by any of several

different methods (to be specified at the delivery order level), e.g., a firm-fixed price for services with or without incentives, labor hours, or time-and-material.

When delivery orders are placed, they must identify the SIN or SINs under which the task is being executed. Delta Solutions has been awarded a contract by GSA to provide services under SINs listed in paragraph 5.0 below:

5.0 DESCRIPTION OF MOBIS SERVICES

5.1 SIN 874-1: Consulting Services

Delta Solutions provides expert advice, assistance, guidance, or counseling in support of agencies' mission-oriented business functions. This may include studies, analyses, and reports documenting any proposed developmental, and consultative or implementation efforts. Examples of consultation include but are not limited to strategic, business, and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; and program audits, evaluations, and customized training.

5.2 SIN 874-2: Facilitation Services

Delta Solutions provides facilitation and related decision support services for agencies engaged in collaboration efforts; working groups; or integrated product, process, or self-directed teams. Agencies bringing together diverse teams and/or groups with common and divergent interests may require a neutral party to assist them in the use of problem solving techniques; defining and refining the agenda; debriefing and overall meeting planning; resolving disputes, disagreements, and divergent views; supporting logistical meeting/conference when performing technical facilitation; convening and leading large and small group briefings and discussions; providing a draft for the permanent record; recording discussion content and enabling focused decision-making; and preparing draft and final reports for dissemination.

5.3 SIN 874-6: Competitive Sourcing Support

Delta Solutions provides support in conducting OMB Circular A-76 Commercial Activities studies, strategic sourcing studies, privatization studies, public-private partnerships, Federal Activities Inventory Reform Act, and other competitive sourcing projects or efforts. Services include but are not limited to study planning and assessments, development of Performance Work Statements (PWS), development of Quality Assurance Surveillance Plans (QASP), performance of management studies to determine the Government's Most Efficient Organization (MEO), development of in-house Government cost estimates, comparisons of in-house bids to proposed contractor prices, and Administrative Appeal Process support, MEO or contract implementation support as a result of a privatization study, and MEO performance reviews.

5.4 SIN 874-7: Program Integration and Project Management

Delta Solutions provides services for management or integration of programs and projects to include but not limited to program management, program oversight, project management, and program integration of a limited duration. A variety of functions may be used to support program integration or project management tasks.

5.5 Recovery Purchasing Program for State and Local Governments

Delta Solutions is also an authorized provider to state and local governments for the Disaster Recovery Program. The SINS covered are 874-1 RC, 874-2 RC, 874-6 RC, and 874-7 RC with the type of services corresponding to the SINS listed above. State and Local Governments can use this Program to facilitate recovery from a major disaster declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5121 et seq.) or to facilitate recovery from terrorism or nuclear, biological, chemical, or radiological attack.

5.6 Descriptions of Labor Categories and Pricing

5.6.1 Labor Categories

No.1	Senior Subject Matter Expert
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Description:	Provide expert, independent services and leadership in specialized technical areas for problem definition, analysis, and requirements development and implementation for complex systems in the subject matter area. Provides recommendations and advice on system improvements, optimization, and maintenance. Must be thoroughly familiar with other technology/technical programs in the area of interest
Minimum Experience:	Specialized experience includes superior functional knowledge of delivery order specific requirements, or developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction
Education:	Master's Degree or equivalent and 15 years of experience, of which 10 must be directly related to the required area of expertise
No. 2	Program Director
Description:	The Program Director has experience in managing large projects, contracts, funds, and resources. Duties may include contract management, large project management, and interface with the customer agency. The Program Manager serves as Delta Solutions direct representative and spokesperson on all matters dealing with Government's Contracting Officer's or designated representative, and customer agency representatives. The Program Director is responsible for establishing Delta Solutions schedules and communicating guidance to subordinates and subcontractors. He or she is responsible for the overall operational contract execution and performance. The Program Director allocates resources to support all ongoing projects.
Minimum Experience:	Minimum of 8 years of progressive experience (or equivalent education)
Education:	Master's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or managerial or technical fields
No. 3	Senior Consultant
Description:	Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Provides specialized advice and assistance in area of concerns. Must be thoroughly familiar with other technology/technical programs in the area of interest
Minimum Experience:	Ten years experience, of which at least 5 years must be specialized. Demonstrated ability to communicate orally and in writing. Demonstrated ability to work independently or under only general direction
Education:	A BA or BS degree in any field. A Master's requires 8 years experience
No. 4	Consultant
Description:	Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Provides specialized advice and assistance in area of concerns. Must be thoroughly familiar with other technology/technical programs in the area of interest
Minimum Experience:	Seven years experience, of which at least 2 years must be specialized. Demonstrated ability to communicate orally and in writing. Demonstrated ability to work independently or under only general direction
Education:	A BA or BS degree in any field
No. 5	Senior Facilitator
Description:	The Senior Facilitator has extensive experience in organizing and leading work group sessions to include problem solving, dispute and disagreement resolution, decision-making, wargaming, workshop recording and reporting, and training. The Senior Facilitator has skills to define and refine agendas and build cohesive teams to accomplish those agendas. He/she is responsible for coordinating the logistical to conduct workgroup sessions. The Senior Facilitator serves as the primary coordinator for Delta Solutions internal facilitation training and mentoring programs.
Minimum Experience:	Minimum of 4 years of progressive experience (or equivalent combination of education and experience).
Education:	Master's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or other related managerial or technical fields

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No. 6	Facilitator
Description:	The Facilitator has experience in organizing and leading work group sessions to include problem solving, dispute and disagreement resolution, decision-making, wargaming, workshop recording and reporting, and training. The Facilitator has skills to define and refine agendas and build cohesive teams to accomplish those agendas.
Minimum Experience:	Minimum of 4 years of progressive experience (or equivalent combination of education and experience)
Education:	Bachelor's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or other related managerial or technical fields
No. 7	Senior Management Analyst
Description:	The Senior Management Analyst has extensive experience in organizational management, organizational behavior, strategic, tactical, and operational planning, and support, consulting on business process improvement, facilitating, and training. Additionally, he/she has extensive experience in OMB A-76 projects and studies and the entire A-76 process. The Senior Management Analyst serves as the lead analyst on projects and provides training and mentorship to subordinate analyst.
Minimum Experience:	Minimum of 4 years of progressive experience (or equivalent combination of education and experience)
Education:	Master's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or other related managerial or technical fields
No. 8	Management Analyst
Description:	The Management Analyst has experience in organizational management, organizational behavior, strategic, tactical, and operational planning, and support, consulting on business process improvement, facilitating, and training. Additionally, he/she has experience in OMB A-76 projects and studies and the entire A-76 process.
Minimum Experience:	Minimum of 4 years of progressive experience (or equivalent combination of education and experience)
Education:	Bachelor's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or other related managerial or technical fields
No. 9	Decision Support Technographer
Description:	The Decision Support Technographer supports workgroup facilitators or data modeler in preparing and conducting meetings, workshops, and wargames. Manipulates online electronic meeting software, such as GroupSystems for business process review and improvement sessions. He/she is responsible for the cataloging, maintenance, and distribution of customer session files.
Minimum Experience:	Minimum of 3 years of experience of which at least 1 year is specialized. Specialized experience includes cross-functional computer skills, knowledge of LAN servers, and knowledge of technical content.
Education:	Bachelor's degree in computer science, information systems, engineering, business, education, English, communications, human resource, or other related managerial or technical fields
No. 10	Manager
Description:	Managerial and/or technical expertise or leadership directing and supporting a broad range of technical efforts requiring highly specialized and diverse knowledge
Minimum Experience:	Five years experience in coordinating activities and budgets
Education:	Bachelor's degree or 4 years of additional experience in lieu of a degree
No. 11	Administrative Support Assistant
Description:	The Administrative Support Assistant has specialized experience using commercial automated Microsoft Office® tools. The Administrative Support Assistant directly supports projects as directed by the Program Director or Project Manager. He/she assists in preparing presentation graphics and supporting the development of project

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	deliverables.
Minimum Experience:	Minimum of 2 years of progressive experience (or equivalent combination of education and experience)
Education:	Associate's degree in management sciences, engineering, computer science, economics, education, communications, human resource, or other related managerial or technical fields
No. 12	Technical Support
Description:	Technical expertise supporting a broad range of technical efforts requiring highly specialized and diverse knowledge
Minimum Experience:	Three years experience in coordinating activities and technical skills related to position
Education:	Bachelor's degree or 4 years of additional experience in lieu of a degree

5.6.2 Labor category pricing

Rates are current as of April 2, 2009.

No.	Labor Category	Price
1	Senior Subject Matter Expert	\$181.48
2	Program Director	\$130.67
3	Senior Consultant	\$145.18
4	Consultant	\$135.90
5	Senior Facilitator	\$125.01
6	Facilitator	\$100.01
7	Senior Management Analyst	\$99.52
8	Management Analyst	\$90.92
9	Decision Support Technographer	\$86.08
10	Manager	\$75.49
11	Administrative Support Assistant	\$46.19
12	Technical Support	\$48.01

6.0 SMALL BUSINESS PARTICIPATION

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ online shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service home page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

7.0 ORDERING INSTRUCTIONS

7.1 Ordering Address and Payment Information

Delta Solutions & Strategies, LLC is a Service-Disabled Veteran-Owned Business.

Delta Solutions & Strategies, LLC

565 Space Center Drive, Suite 330
Colorado Springs, CO 80915

Telephone: (719) 475-0605 Fax: (719) 475-8005
Data Universal Numbering System (DUNS) Number: 124651964
Contractor's Taxpayer Identification Number (TIN): 84-1554002
CAGE Code: 1RUU6

7.1 Contract Type

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Delta Solutions & Strategies, LLC meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders, facsimile orders, credit card orders, blanket purchase agreement orders, or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide MOBIS services, follow these simple steps:

Step 1: Develop a Statement of Work (SOW) or Performance Work Statement (PWS)

In the SOW/PWS, include the following information:

- Work to be performed
- Location of work
- Period of performance
- Deliverable schedule
- Special standards and any special requirements, where applicable

Step 2: Select contractor and place order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order
- If the order exceeds but is less than the maximum order threshold (MOT), prepare a Request for Quote (RFQ)
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions

Step 3: Prepare an RFQ

- Include the SOW and evaluation criteria
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order
- If preferred, request a performance plan from contractors and information on past experience and include information on the basis for selection
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4: Provide RFQ to at least three firms

Step 5: Evaluate offers, select best value firm, and place order

7.2 Maximum Order

\$1,000,000.00

Ordering activities may seek a price reduction for orders placed over the maximum order amount. A delivery order that exceeds the maximum order may be placed with Delta Solutions in accordance with FAR 8.404. Before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" online shopping service
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors)

- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed if the ordering office determines that it is appropriate

Vendors may

- Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)
- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19)

A delivery order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the maximum order shall be reported in accordance with GSAR 552.238-74.

7.3 Minimum Order

\$100.00

7.4 Acceptance of Government Commercial Credit Card

- (a) At the option of the Government and if agreeable to Delta Solutions, payments of \$25,000 or less for oral or written delivery orders may be made using the Government commercial credit card.
- (b) Delta Solutions will not process a transaction for payment through the credit card clearinghouse until the purchased supplies have been shipped or services performed. Unless the cardholder requests correction or replacement of a defective or faulty item in accordance with other contract requirements, Delta Solutions will immediately credit a cardholder's account for items returned as defective or faulty.

7.5 Discount for Payment by Government Commercial Credit Card

None

7.6 F.O.B. Point(s)

All support products, training materials, etc. will be properly packed and packaged so as to avoid damage in transit. All pricing for deliveries is based on the terms of F.O.B. destination applicable to delivery within the continental United States (CONUS). The contract only covers routine shipping (normally UPS ground shipment), and any agency requiring expedited shipment is responsible for the difference between normal UPS and expedited shipping rates. Payment for shipment of deliveries outside of CONUS will be at the expense of the ordering agency.

7.7 Funding Fee

Delta Solutions will comply with the requirement to pay the GSA Industrial Funding Fee of three-quarters of one percent (.75%).

7.8 Terms and Conditions

- (a) Inspection/Acceptance. Delta Solutions will only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government will require repair or replacement of nonconforming supplies or performance of nonconforming services at no increase in contract price. The Government will exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.
- (b) Assignment. Delta Solutions' or its assignee's right to be paid amounts due as a result of performance of this contract may be assigned to a bank, trust company, or other financing institution, including any federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

- (c) Changes. Changes in the terms and conditions of this contract may be made only by written agreement of the parties.
- (d) Disputes. This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal, or action arising under or relating to this contract shall be a dispute to be resolved in accordance with FAR 52.233-1, Disputes, which is incorporated herein by reference. Delta Solutions will proceed diligently with performance of this contract, pending final resolution of any dispute arising under the contract.
- (e) Definitions. FAR 52.202-1, Definitions, is incorporated in the Addendum to this clause.
- (f) Excusable Delays. Delta Solutions will be liable for default unless nonperformance is caused by an occurrence beyond Delta Solutions reasonable control and without its fault or negligence such as acts of God or the public enemy, acts of the Government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, unusually severe weather, and delays of common carriers. Delta Solutions will notify the Contracting Officer in writing as soon as reasonably possible after the commencement of any excusable delay, setting forth the full particulars in connection therewith, shall remedy such occurrence with all reasonable dispatch, and shall promptly give written notice to the Contracting Officer of the cessation of such occurrence. Delta Solutions also will notify the Contracting Officer of the ordering activity agency in writing as set forth above when service is expected to be delayed.
- (g) Invoice Requirements. The number of invoices required is an original and three copies (or electronic invoice, if authorized) to the address designated in the contract to receive invoices. Invoices must be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment.
- (h) Patent Indemnity. Delta Solutions will indemnify the Government and its officers, employees, and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any US or foreign patent, trademark, or copyright arising out of the performance of this contract, provided Delta Solutions is reasonably notified of such claims and proceedings.
- (i) Payment. Payment will be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. Unless otherwise provided by an addendum to this contract, the Government will make payment in accordance with FAR 52.232-33, Mandatory Information for Electronic Funds Transfer Payment, which is incorporated herein by reference. In connection with any discount offered for early payment, time will be computed from the date of the invoice. For the purpose of computing the discount earned, payment is considered to have been made on the date that appears on the payment check or the specified payment date if an electronic funds transfer payment is made.
- (j) Risk of Loss. Unless the contract specifically provides otherwise, risk of loss or damage to the supplies provided under this contract will remain with Delta Solutions until and will pass to the Government upon:
 - (1) Delivery of the supplies to a carrier, if transportation is F.O.B. origin
 - (2) Delivery of the supplies to the Government at the destination specified in the contract if transportation is F.O.B. destination
- (k) Taxes. The contract price includes all applicable Federal, state, and local taxes and duties.
- (l) Warranty. Delta Solutions warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

7.9 Electronic Data Interchange (EDI) Ordering

Orders may be placed through Electronic Data Interchange (EDI) or mailed in paper form. EDI orders will be placed using the American National Standards Institute (ANSI) X12 Standard for EDI format.

7.10 Contractor Tasks/Special Requirements (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

8.0 DELIVERY SCHEDULE

Time of Delivery: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SIN Delivery Time (Days ARO):

874-1: 30 Days

874-2: 30 Days

874-6: 30 Days

874-7: 30 Days

Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time

permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within three workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

Discounts: Prices shown are Net Prices and basic discounts have been deducted. Delta Solutions & Strategies, LLC under this contract does not offer any prompt payment discounts, quantity discounts, dollar discounts, Government Education Institutions discounts, Government Credit Card Discounts.

9.0 GSA ADVANTAGE

GSA Advantage! is an online, interactive electronic information and ordering system that provides online access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

(1) Manufacturer, (2) Manufacturer's Part Number, and (3) Product categories

Agencies can browse GSA Advantage! by accessing the internet using a browser (e.g., Internet Explorer®). The internet address is <http://www.fss.gsa.gov/>.

10.0 CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (a) Time of delivery/installation quotations for individual orders
- (b) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design, and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract
- (c) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor

The above is not intended to encompass items not currently covered by the GSA Schedule contract.

11.0 OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance, and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

11.1 Outside of the Scope of the Contract

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.